

Corporate Flyer

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UAS and Jeppesen International Trip Planning: A Winning Combination



In a move designed to take advantage of their respective competencies in order to create a comprehensive product offering for corporate and commercial operators, United Aviation Services (UAS) and Jeppesen International Trip Planning have broadened their business relationship. Recognizing their shared customer-base, the two companies have developed an operational strategy that allows their clients to receive all products and services required for flight operations to, from, and within the Middle East and Africa in the most seamless and efficient manner possible.

the Far East. UAS also has long established relationships with the Civil Aviation Authorities in those areas.

Jeppesen International Trip Planning, with offices in the United Kingdom, Germany, and the United States, supports corporate, commercial, and military aircraft operators with such services as itinerary planning, weather and NOTAM information, JetPlan® computerized flight plans, ground handling arrangements, hotel accommodations, overflight and landing clearances, and Airway Manual® trip kits.

By partnering with UAS, Jeppesen increases its presence and customer visibility within the Middle East and the adjoining regions. For UAS, the closer relationship with Jeppesen, in particular its London and Frankfurt offices, will allow them to expand the product offering to their clients.

“For our customers based in the Middle East and Africa, having local Jeppesen representation and native-language speakers is extremely beneficial,” comments Nick Cavell, Manager of International Trip Planning Services, Jeppesen UK Ltd. “Working with UAS, we are able to improve our accessibility and communications with those operators.”

Both companies will be exhibitors at the upcoming European Business Aviation Convention and Exhibition (EBACE) in Geneva, Switzerland. For more information, please contact Jeppesen International Trip Planning at +44 (0) 1293 842403 or 408.963.2000 in the Western Hemisphere. United Aviation Services can be reached at +971 4 12996633.



Headquartered in the growing Dubai Airport Free Trade Zone in the United Arab Emirates, UAS is one of the region's leading providers of ground handling and permit acquisition services, fuel, and charter brokerage. Their success is due to an expansive network of regional employees and agents that spans from West Africa to



Courtesy of National Business Aviation Association

**See Us At
EBACE!**

**18-20 May
Booth 7293**

 **JEPPESEN**

Travel and Health Advisories

The U.S. State Department's current list of Travel Warnings includes:

Afghanistan, Algeria, Bosnia-Herzegovina, Burundi, Central African Republic, Colombia, Democratic Republic of Congo, Guyana, Haiti, Indonesia, Iran, Iraq, Israel, the West Bank and Gaza, Ivory Coast, Kenya, Lebanon, Liberia, Libya, Nepal, Nigeria, Pakistan, Saudi Arabia, Somalia, Sudan, Yemen, and Zimbabwe.

Upcoming Events Mark Your Calendar

CBAA CONVENTION 3-5 May 2005
Vancouver, British Columbia
www.cbaa.ca

EBACE 2005 18-20 May 2005
Geneva, Switzerland
www.ebace.aero

PARIS AIR SHOW 13-19 June 2005
Le Bourget, Paris
www.salon-du-bourget.fr

ALA MIAMI 2005 27-29 June 2005
Miami, Florida
www.ala-internet.com

**BUSINESS AVIATION
REGIONAL FORUM** 7 July 2005
San Jose, California
www.nbaa.org

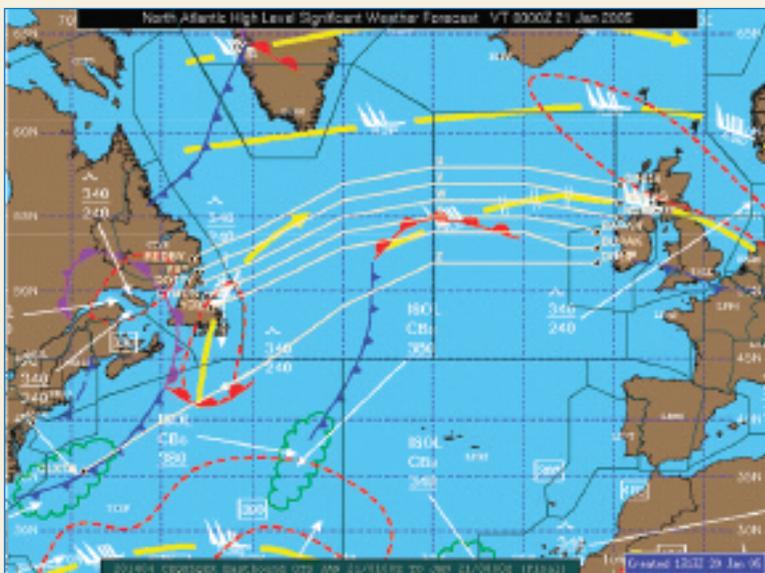
SAN JOSE GRAND PRIX 29-31 July 2005
San Jose, California
www.sanjosegrandprix.com

ABACE 2005 9-11 August 2005
Shanghai, China
www.abace.org

EXPO 2005
25 March - 25 September 2005
Aichi, Japan
www.expo2005.or.jp/en/index

Jeppesen Assists NavCanada and EuroControl with High Level Significant Weather (HiSig) Overlay of the NATs

Jeppesen was recently contacted by representatives from NavCanada and EuroControl who were seeking assistance on a project. That project was to provide better guidance to the collaborative team that defines the North Atlantic Track (NAT) system. Twice daily, the NAT structure is proposed and finalized for eastbound and westbound flights crossing the North Atlantic.



Previously, the NAT structure was defined primarily by a combination of optimum winds and shortest track length. However, significant weather events were not always considered when defining the track structure. Events such as hurricanes and severe turbulence were not considered when proposing the tracks. That is no longer the situation and Jeppesen now provides the North Atlantic High Level Significant Weather Forecast to assist with defining the NAT structure. Two to four hours before the NATs are finalized, they are proposed on the NavCanada Web site, where users and stakeholders can review them and provide input. With assistance from Jeppesen, consideration of the weather is now part of that process. The corresponding Jeppesen HiSig forecast map is overlaid with the proposed track structure so users and stakeholders can see how weather may affect aircraft flying on the tracks. If the proposed tracks traverse a hazardous weather condition, the tracks can be repositioned. When the tracks are finalized and published, a map showing the NATs with the HiSig conditions overlaid is available from Jeppesen as well.

This endeavor has provided the opportunity for Jeppesen to work directly with NavCanada and EuroControl to provide a safer process for determining the dynamic NAT structure. We are proud to be involved in this process and will continue to work closely with the aviation industry to make the flying environment as safe and efficient as possible.

Jeppesen U.K. Celebrates Its 25th Anniversary—and Gets a New Home!



Just in time for its 25th Anniversary celebration, Jeppesen UK Limited has moved to a new, state-of-the-art facility after spending nearly 20 years at the same location. The new office is collocated with fellow Boeing Company subsidiary, Alteon Training. Situated near London Gatwick airport, this part of the United Kingdom is thriving with

aviation companies from all over the world. Its unique location provides easy access to the City of London and the primary airports utilized by corporate operators, as well as direct flights to the world's major cities. The superb communication infrastructure and the experienced aviation workforce that exists in this part of England make it an ideal location to serve Jeppesen's many business aviation, airline, and military customers.

Part of the office relocation included moving the Jeppesen UK International Trip Planning group. This stand alone department provides 24/7 trip planning support to a wealth of corporate aircraft operators based throughout the Eastern Hemisphere. The team of highly motivated and knowledgeable flight planners now have at their disposal a new suite of electronic tools that will better enhance the product they deliver to their customers. With dedicated workstations, complete with projection screens displaying the latest in-flight, weather, and political information, the team can provide a seamless, professional service, regardless of where the customer is operating.

The new facility, with its expansive layout and modern amenities, has been well-received by visiting customers as well as the staff at Jeppesen UK, who have reaffirmed their commitment to their existing and future clients. Paul Hemsley, Supervisor, International Trip Planning Services, recently noted, "Not only do we have the most dedicated and skilled trip planners, but we now have the finest operational and training facilities that the industry has to offer. The coming years are looking very healthy for the corporate aviation market in Europe and beyond, and we are uniquely positioned to support that growth."

Jeppesen UK Limited has long been recognised as the truly "local" international trip planning service provider for operators based in Europe, the Middle East, and Africa. Staffed with aviation professionals of diverse backgrounds and language skills, including fluency in Arabic, several African dialects, and other non-English tongues, Jeppesen UK Limited is keenly aware of cultural and political protocol and situations throughout the globe. With a comprehensive product offering, which includes computerized flight planning, weather and NOTAM information, overflight and landing permit acquisition, hotel accommodations, Airway Manual trip kits, ground handling setups, and competitively priced jet fuel, operators are able to obtain everything they need for a trip – with just one phone call to our UK-based team of experts.

If you have an international trip on the horizon or a question regarding any of our products and services, or if you just want a tour of the new facility, feel free to give the flight planning staff at Jeppesen UK Limited a call.

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Tsunami 2004: Helping Those Who Help Others

In the wake of last December's devastating tsunami, Jeppesen was actively involved in supporting several operators that were conducting relief flights to the affected areas. One flight department, at the request of the Italian government, sent two "water bomber" aircraft to Sri Lanka. However, instead of their normal mission of fighting fires, these aircraft were used to deliver fresh water to victims of the tsunami. An Australian airline routinely flew its aircraft to Phuket, Thailand and Malaysia in order to bring in relief personnel and evacuate casualties. The Canadian Forces, as is their nature, were one of the first groups on the scene, delivering much needed food and supplies. Another operator used its Twin Otters to bring cargo and aid workers to the Maldives, Sri Lanka, and Malaysia. A Swedish flight department used its Falcon 900 to deliver medical staff to Thailand and retrieve its compatriots that were stranded there by the natural disaster.

For its part, Jeppesen provided international trip planning support, including flight plans, fuel, weather data, permits, and ground handling arrangements. Jeppesen also offered complimentary charts and dispatch services for those operators flying to the stricken countries. In addition to products and services, Jeppesen and its parent-company Boeing, along with their employees, contributed over \$4.5 million to the tsunami relief efforts.

Photo courtesy of Sam Chui. <http://www.SamChuiPhotos.com>





Jeppesen Preferred Ground Handler Spotlight: Signature Flight Support - Toulon, France

With the first dedicated FBO in the Provence area, Signature Flight Support at Toulon Hyeres (LFTH) offers an unmatched level of convenience and service to business jet operators traveling to the South of France. Operations Manager Bruno Hardy and his team will welcome your passengers into the air-conditioned lounge directly from your aircraft. With extensive parking available, the airport infrastructure overcomes many of the traditional restrictions experienced in the region by the business aviation community.



The striking new FBO facility consists of a passenger lounge, pilot lounge, crew and passenger shower, kitchens, and a small meeting facility. Internet access is available in the building and a full range of FBO services can be provided, including catering, fuel, limousines, and hotel accommodations. Helicopter taxi service from the airport is available and the close proximity of the airport to the adjacent Hyeres marina offers a host of activities for passengers traveling into the Provence Region.

With only a 45 kilometer drive to St Tropez and 130 kilometers to Nice, the location of Toulon offers fast, convenient access to the world-renowned region, which is home to the famed Monaco Grand Prix and numerous world-class competitive sailing events. The area is also a center of activity for the international film industry and hosts a number of major festivals that attract visitors from around the world.

Over the past year, Signature Flight Support at Toulon Hyeres has quickly grown to be a strong favorite among pilots and crew who enjoy the excellent amenities and service provided by this facility and its dedicated staff. Particularly busy during the Grand Prix and Cannes Film Festival, the position of Toulon Hyeres offers convenient access to the region from a full-service airport.



So the next time you are traveling to the South of France, try this exciting “new” airport with its great facilities, a fabulous location, and secure, unrestricted access.

London Biggin Hill Airport Now Welcomes Cats and Dogs!



Operators with passengers who wish to bring their pets with them into the United Kingdom should consider using London Biggin Hill Airport (EGKB). London Biggin Hill is the first and only general aviation airport in the UK able to offer this service. Situated just 12 miles from Central London, the airport has received approval from the Department for Environment, Food and Rural Affairs (DEFRA) to operate the Pet Travel Scheme.

A fully-trained member of the SkyPets Team will board the aircraft and check the pet's documentation and micro-chip whilst the owner is present. If the documentation is correct, the pet will be free to disembark the aircraft with its owner and, once the passengers have cleared Immigration, they can all continue their journey into the UK. The clearance time here is considerably shorter than at Heathrow and Gatwick Airports, and a great advantage of the service is that owners will not be separated from their pets during the process. So far, the airport has greeted owners and their dogs and cats on flights from such locations as Geneva, Barcelona, and Munich.

Airport Director, Peter Lonergan, said, "SkyPets is a new service offered by London Biggin Hill which has been set up to offer a swift and friendly service with pets and their owners in mind." London Biggin Hill Airport has a purpose-built, air-conditioned, Animal Reception Centre adjacent to the Executive Passenger Terminal with a number of kennels to accommodate animals should there be any delay in clearing the pet or the documentation. SkyPets Manager, B Ames, and her colleague, Jill Johnson, have been running the service since its inception in December 2004 and have received nothing but praise from satisfied customers. B Ames noted, "Every owner has said how quick and stress-free the operation here is, compared to major airports. They seem really pleased with the friendly, personal service and it's a lot less stressful for the animals too, of course, as they are not parted from their owners and don't get put in a box. We give the pets a treat on leaving the airport to make sure they go off with their tails wagging!"

A recent customer is Isabelle McDermott, who resides in London but travels regularly. She flew into Biggin Hill for the first time in February with her two dogs, Bailey, a West Highland Terrier, and Woody, a Scottie. Mrs. McDermott arrived on a NetJets flight from Geneva and said, "I will definitely be using Biggin Hill again when I need to travel with my dogs. It makes sense for the owner because as long as the paperwork is in order before you travel, it saves so much time and anxiety wondering what problem you may run into or where your pets may be removed to."

The Airport charges just £125 for the first pet and £50 for subsequent pets on the same flight. Peter Lonergan stated, "We see great potential in the scheme, not only for pet owners in the UK and Europe, but for people wishing to travel with their pets from the United States and Canada."

Only authorized carriers that comply with the requirements of the Biggin Hill Pet Travel Scheme and hold an approval for the route issued by DEFRA will be accepted. For more information on how to obtain authorization to travel into London Biggin Hill with your pets, please contact SkyPets, Biggin Hill Executive Aircraft Handling on:

Tel: +44 (0) 1959 578 550 Fax: +44 (0) 1959 576 404
Email: bigginhillhandling@fsmail.net

For information on approved routes please contact DEFRA at: www.defra.gov.uk/animalh/quarantine

Regional Updates

Significant Airport and Runway Closures

Contact Jeppesen International Trip Planning for further information.

TOLUCA (MMTO) – will be closed daily from 0500Z-1200Z for runway maintenance through 31 May. **MEXICO CITY - BENITO JUAREZ (MMMX)** airport is available between 0500Z-1200Z for general aviation during this period with prior arrangement.

Fuel Shortage at Stephenville

Please note that **STEPHENVILLE (CYJT)** has a limited supply of Jet-A fuel available. This is expected to continue until sometime in June.

Change in Japanese Aeronautical Regulations

Effective 17 Feb 2005, the required advance notice period for Non-scheduled Commercial (Charter) flights has been reduced to three days prior to the scheduled arrival date. Previously, the required lead time was 10 days. Copies of standard aircraft documents need to be submitted along with a power of attorney letter and a copy of the charter agreement.

International Operators Conference (IOC)

The 32nd annual NBAA IOC Conference took place 14-17 March in Colorado Springs. The conference offered a wealth of valuable information on the various issues that challenge a pilot on an international trip. Experts from around the world presented information on topics ranging from country requirements, flight planning, and navigational systems. Jeppesen coordinated a panel of four speakers to cover the Europe region, including Russia and the C.I.S., and gave a presentation on computerized flight planning.



Jeppesen Announces New Eastern Hemisphere Regional Sales Manager

Philip Gordon has been named as Jeppesen's Regional Sales Manager for the Eastern Hemisphere. Based near London, UK, he has responsibility for Business Aviation Sales in Europe, Africa, and the Middle East.

Philip comes to Jeppesen with 14 years of professional consultative sales and account management experience, with a specialization in technical solution selling.

Furthermore, he has primarily worked for US-based companies with responsibilities to build business throughout the European, Middle Eastern, and Far Eastern markets. Previous work also includes sales and account management duties to the airline industry, having worked with major European and Middle Eastern airlines.

Philip can be contacted on +44 (0) 1672 810998 or by email at philip.gordon@jeppesen.com.



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